



Alex,

It was a pleasure to finally have a face to face meeting with you. We appreciate the time you have taken to make sure our install of (539) 400w variable dimming induction fixtures went smoothly. Thank you for your input and your expertise. I just thought I would let you know why we chose Everlast Induction lighting over all the others. You and your company have exceeded my expectations.

Our process included a long research period, followed by a long test period and finally the installation. Everlast fixtures proved better than we expected. Out of 539 fixtures, only 4 have had any issue. Those problems were quickly resolved. Less than 1% failure rate is almost unheard of in an installation that size. We believe the quality of the Everlast production process is miles ahead of the others.

When we began our test period in March of 2011, I was surprised to see how the quality of the fixtures varied between manufacturers. Right out of the box, Everlast stood out. The packaging was even better. We tested 4 manufacturers and here's what happened. In the Quik Trip Center, (our recently installed (539) 400w Everlast induction fixtures) 5 went up in April and were perfect. Everyone was impressed by the attention to detail that Everlast put into the product. In our agri-business areas, we tested 200w aluminum high bays. In the first week, half of the other manufacturers products failed (some the first day). After about two weeks, our agri-business manager wanted the fixtures removed because of different issues. The five Everlast fixtures we were testing are still there with absolutely no problems or complaints. We did not go forward with any LEDs after we tested a few single fixtures. The LEDs did not make it out of our preliminary testing for a number of reasons.

I am proud to support a true American manufacturer. We are looking forward to a long relationship with your company as we move forward with our energy conservation efforts. It would be my pleasure to recommend the Everlast products to anyone. Feel free to use me as a reference any time.

Kind Regards,
Wayne Driggers

Wayne Driggers

Grounds Supervisor/Green Team Leader

Email wayne@exposquare.com

Office (918) 744-1113, ext. 2146 Cell (918) 729-0819